

Matt S. Kiel

Senior Counsel

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Matt Kiel is a senior counsel in the Los Angeles office of Foley & Lardner LLP and a member of the firm's Transactions Practice Group.

He represents private equity sponsors, strategic buyers and sellers, and growth-stage companies in complex M&A transactions, joint ventures, equity and debt financings, and corporate advisory matters across industry verticals. Matt brings particular depth in Technology, Energy and Cleantech M&A and advising cross-border clients in domestic investments.

Matt was recognized as the 2025 M&A Emerging Leader of the Year by the Los Angeles Business Journal (in partnership with ACG Los Angeles) in the publication's inaugural M&A Awards.

Matt currently serves as a Trustee on the Board of Trustees of Western University of Health Sciences, a graduate institution with twenty-five accredited health sciences programs including a Tier-1 medical school.

He is active in firm leadership as a member of Foley's National Recruiting Committee and co-leads entry level attorney recruiting in the firm's Los Angeles office. Matt also serves on the office board of the Boys & Girls Club, where he volunteers annually as a moot court judge and instructor in the Street Law Program.

M&A | Private Equity

Sponsors & Strategics

Matt advises private equity sponsors and strategic acquirers across the M&A transaction lifecycle, from platform creation and add-on acquisitions through portfolio exits. He regularly serves as U.S. counsel to European and Asia-based sponsors executing transatlantic and transpacific transactions. He structures joint ventures and platform transactions for funds, management teams, and strategic partners.

Representative engagements include advising:

- **TruStage Financial Group** (formerly CUNA Mutual) in its \$1.3 billion acquisition of prearranged funeral insurance and final expense business from Assurant, Inc. (NYSE:AIZ).
- **H.I.G. Capital** in its investment in Trail Ridge Power, a cleantech and energy transition solutions platform.
- **Riverwood Capital** in its sale of Supply Chain Research Group, a global supply chain management and operations consulting company, to Argosy Capital.
- **Peninsula Capital Partners** portfolio company, MMGY Global, in its acquisition of Wagstaff Media & Marketing, a leading integrated public relations and marketing agency.
- **KKR** portfolio company, Integrated Specialty Coverages (ISC), in its acquisition of a cloud-based specialty online insurance platform.
- **Diploma plc** (LON:DPLM) portfolio company, Clarendon Specialty Fasteners, Inc., in its acquisition of aerospace fastener distributor, Aircraft Hardware West.
- **Oshkosh Corporation** (NYSE:OSK) in its divestiture of Con-E-Co. to Astec Industries (NASDAQ:ASTE).

Technology | Software

SaaS, Cloud & Fintech

Matt advises acquirers and sellers in SaaS, Cloud and Financial technology asset transactions across enterprise, consumer, and government verticals. His Fintech experience spans acquisitions of assets in lending and broker-dealer platforms, cloud-based payment security solutions and AI-enabled logistics and financial services. He has represented foreign sponsors in the acquisition of U.S. software platform assets, AI-powered applications and government technology.

Representative engagements include advising:

- **MML Capital Partners** (UK sponsor) and its platform company, Roboyo, in the acquisition of JOLT Advantage Group, an intelligent automation services provider specializing in robotics process automation, intelligent document processing, and digital transformation.
- **Livingbridge** (UK sponsor) in its majority investment in and senior financing of Sycurio (formerly Semafone), a leading cloud-based PCI compliance, payment security and on-premises solutions provider.
- **TruStage Financial Group** in its acquisition of Digital Storefront (formerly CuneXus), a digital lending and financial products platform.
- **Nations Info Corp.** in its acquisition of RealtyTrac, a property search and data company, from ATTOM Data.

Cleantech

Matt represents sponsors, strategics, and management teams in transactions involving formation and capitalization of clean energy technology platforms, renewable energy systems and sustainability-focused

technology companies. His cleantech practice includes sector verticals spanning from the development of long-duration storage technologies, solar panel optimization technologies, fleet electrification and management strategies, EV charging infrastructure, and green hydrogen production technology.

Representative engagements include advising:

- Fortive Corporation (NYSE:FTV) in its acquisition of a solar panel monitoring technology company.
- Management team in a platform debt and equity financing of a bio digester renewable technology development project.
- National electric vehicle charging infrastructure and installation company, as its outside general counsel.
- Acquirer in the purchase of a solar panel washing technology business.

Energy | Infrastructure

Renewables, Energy Transition & Infrastructure

Matt's energy practice encompasses M&A, joint venture platform creation and investment transactions in renewables, energy transition and infrastructure. He advises clients at the intersection of traditional energy and emerging clean technologies, including in hydrogen infrastructure, battery storage development, and EV networks, along with utility-scale solar, wind, and lithium-ion BESS transactions. He has counseled funds in platform creation for clean energy technology acquisitions and delivery of energy transition solutions.

Representative engagements include advising:

- Nightpeak Energy in its \$200 million equity financing and joint venture with Energy Spectrum Capital for platform acquisitions of solar, hydrogen, and utility-scale clean fuel generation and storage assets.
- Renewables investors, developers and infrastructure funds in the purchase and sale of renewable energy assets exceeding 5 GW in aggregate capacity, across California and the Southwest.
- Canadian power producer in placement of investment in renewable natural gas (RNG) project development company in US.
- Infrastructure technology fund in its formation of a \$150 million renewables infrastructure joint venture.
- Sponsor in a preferred equity financing of its distributed solar and battery project development platform.
- Developer group in divestment of national portfolio of early stage and operating solar energy projects.

Community Involvement

- Matt serves on the firm's national recruiting committee. Matt is also a member of the firm's Los Angeles office Boys & Girls Club board.
- Matt is a member on the associate leadership board of Public Counsel, the nation's largest pro bono law firm. He has served numerous clients through Public Counsel's Federal Pro Se Clinic, where he advised underrepresented, indigent, and disenfranchised pro se litigants navigating the federal court system.

Sectors

- Energy & Infrastructure
- Innovative Technology
- Racial Justice & Equity

Practice Areas

- Corporate
- Transactions

Education

- University of Oregon School of Law (J.D., 2014)
 - Managing editor, *Oregon Law Review* (2013 – 2014)
 - Extern, U.S. Court of Appeals for the Ninth Circuit
- University of California, Santa Cruz (B.A., with honors, 2011)

Admissions

- California